

Account penetration map

For each customer, shade the top left diagonal half of the box when the product is introduced/discussed with the customer and shade the bottom right diagonal when they have bought that product	<i>Product 1</i>	<i>Product 2</i>	<i>Product 3</i>	<i>Product 4</i>	<i>Product 5</i>	<i>Product 6</i>	<i>Product 7</i>
Customer 1							
Customer 2							
Customer 3							
Customer 4							
Customer 5							
Customer 6							
Customer 7							